Standard work is a technique that is used across the economy to reduce variation in otherwise uncontrolled processes. I like the definition of standard work given by KaiNexus, “Standard work is the practice of setting, communicating, following, and improving standards. Establishing standard work begins with creating, clarifying, and sharing information about the most efficient method to perform a task that is currently known with everyone performing that process. Once this information has been shared, everyone practices this standard consistently so that the work is done the best way every time. This is where continuous improvement comes into play; standard work isn’t a “set it and forget it” process, announced once and then permanently unchanging. Instead, everyone should work to improve the standard, and share new best practices as they’re discovered.” (bit.ly/PMPA-PM1020)

Different Shifts, Different Results
As a young metallurgist I was called into plants running automotive parts on multi-spindle screw machines and the plants were convinced that the problem was my steel. After collecting the facts across shifts and operators, we learned that 1) the steel runs fine on all machines on day shift; 2) it has problems drilling on one particular machine on second shift; and 3) it won’t hold size or finish on the third shift. The steel was from the same truckload delivery, same mill production run, same heat and same hot mill supplier to me as a cold finisher.

If the steel ran fine on all machines on day shift, what does that say about the steel? It says that the problems encountered on the other shifts are caused by differences in operating practices, not the actual steel. Setting standards for how to operate across shifts is key if we are to ensure that variability of the drilled features are to be controlled and that the OD features and finish are held to the same capability regardless of shift, machine and operator.

A Means to a Compliant End
How can you ensure consistency across shifts, machines, and operators, if you do not have a process to standardize your operational practices? Standard work is not a means to eliminate an employee’s responsibility to make compliant parts. Standard work is a means of reducing the number of decisions that they need to make in order to ensure that compliant parts are produced. It eliminates confusion: “Should I use this tool or that one?” or “Should I use this holder or that?” It reduces doubt and gives the operator confidence that they are using the most effective method to produce the features and parts.
The goal of standard work is to reduce the employees’ need to make choices or decisions, by outlining a consistent best practice to achieve the manufacturing outcome. It empowers them to confidently perform, rather than worry about whether or not what they are trying to do will work.

Standard work is not just for the shop. United Parcel Service (UPS) created a form of standard work for their delivery drivers — no left turns. Data showed that left turns created delays waiting for traffic to clear, was responsible for accidents, contributed to increased fuel consumption (while waiting to cross traffic), and slowed down deliveries. By standardizing routes to minimize left turns, UPS reduced traffic delays, increased the number of packages delivered per unit of time, reduced accidents which improved safety and reduced fuel consumption.

Do you have a standard process for receiving sales inquiries? For doing the engineering review for new inquiries? Do you have a standard set of screening questions so that your engineering talent are working only on the right items to quote that fit your capability? Or are they doing each item as they come in, piecework, one at a time? Do you have a priority for quoting based on your preferred kind of business, machines being utilized, volume or material?

Standard work is not about management telling employees what to do and how to do it. Standard work is a process of helping our performers discover and then sustain the very best practices for doing the tasks needed to deliver compliant parts on time. Many shops that I have visited have islands of standard work. Like the shop at the beginning of this article, day shift had their processes and practices standardized and “down cold.” But the standard practices were not standard on the back shifts. Standard work requires the investment of team time to discover, agree upon and execute the very best practices. How do you help your performers do that?

Helping your performers to identify their very best practices — their ways and means — may be the first giant leap that your organization takes towards continuous improvement. Because only once there is a stable and sustained process, will incremental improvements that permanently improve outcomes be possible, rather than to just inflict unwanted variability and change on our customers.

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